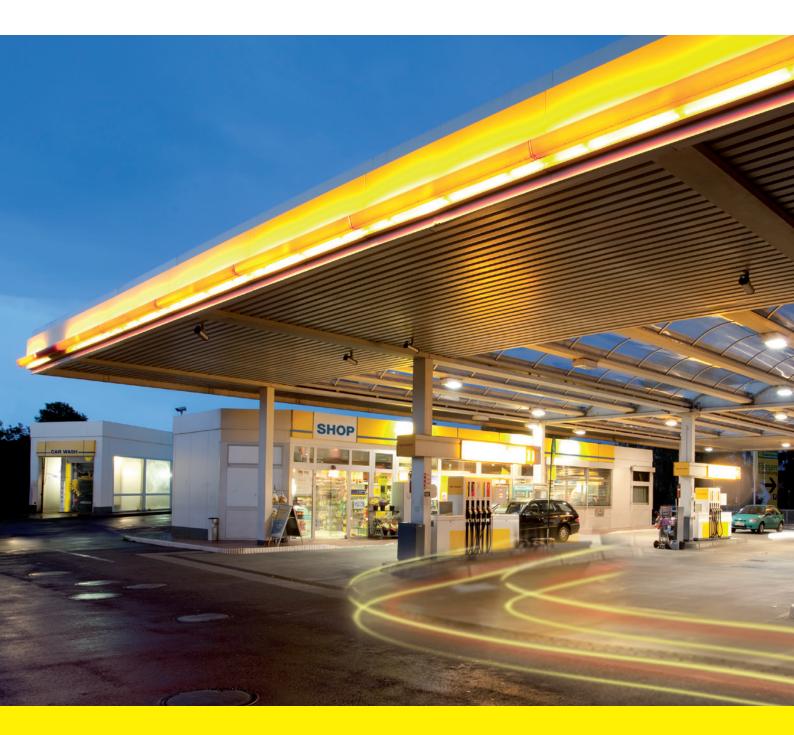


makes a difference



# BRILLIANT ACHIEVEMENTS FOR YOUR FILLING STATION BUSINESS.





# For fuelling cleanliness.

The operation of a modern filling station has changed a lot. From the pure sale of fuel to an extensive service range: A shop that often opens 24 hours a day, a bistro with fresh foods, and a car wash station. Special services, that need special cleaning and care so that your customers return again and again. Kärcher offers appropriate solutions for all areas and is therefore exactly the right partner for all cleaning requirements of a filling station. See for yourself on the following pages our extensive range of cleaning equipment and customer-friendly service solutions.

### 1 Kärcher for you

Excellent cleaning solutions and customer-friendly service for the modern filling station – this is what Kärcher stands for.

Page 4



### 2 For the shop

Bakery, bistro, cash register or bathrooms: Lots of areas for customer contact, which will always be clean with the help of Kärcher equipment.

Page 6

### 3 For the fuel filling area

The business card for an attractive filling station – perfectly clean thanks to superior cleaning concepts.

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### 4 For vehicles

A service that customers expect nowadays: Brilliant achievements for all vehicles by the brand with the world-famous name: Kärcher.

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### 5 As a side business

Rental of cleaning equipment and sale of cleaning agents with guaranteed quality represent a special service offer for your customers.

Page 12

# Your Partner for Cleaning Solutions at the Filling Station.

Kärcher is world-famous for its outstanding quality and innovative spirit. These characteristics make Kärcher your strong partner in all matters of cleanliness. Besides tidiness, the services related to the hygiene requirements of a filling station are also decisive for the continued success with your customers. Therefore, Kärcher offers you innovative cleaning technologies, which are part of an intelligent cleaning concept.



Kärcher stands for German engineering quality, through which you will stand out from your competitors on the filling station market. With Kärcher, you guarantee an excellent and efficient cleaning result for your customers. Combined with customer friendliness and user-oriented system solutions,

this represents an unbeatable concept for all the cleaning requirements of your filling station business. Furthermore, Kärcher is aware of the enormous cost pressure in the operation of a filling station, and therefore pays heed to an optimum cost-benefit ratio.



















### 1 Solutions from a single source

When everything fits together, it is Kärcher – your brand for all cleaning matters. From your system supplier Kärcher you will not only receive the equipment for the cleaning of your filling station, but also the appropriate cleaning agents and the corresponding facilities for water treatment. Rental machines and compatible accessories complete the cleaning assortment. Your advantage: Everything is perfectly coordinated so that you can work even more efficiently.

### Very easy handling

Even the best equipment only guarantees the desired performance if handled correctly. Therefore, Kärcher puts special emphasis on the easy handling of all machines – also for untrained personnel. For especially in the hectic filling station business, there is often little time for thorough training of the personnel in the use of the cleaning equipment. Due to their easy handling, you can rely on everything being cleaned smoothly when you use Kärcher machines.

### 3 Quality one can see and feel

The quality of Kärcher products is recognisable at first glance. Those who use them begin to understand the meaning of ergonomics. Those who use them, feel the power. We are constantly working on optimising the combination of technology, design and operating convenience. Numerous design awards bear testimony to the perfection of our products. And – more importantly – so does the feedback from our customers.

### 4 Higher economic efficiency

An intelligent solution for the cleaning of filling stations does not have to be expensive. Due to fixed, easily understandable and calculable leasing instalments, your financial input decreases when you purchase cleaning appliances and car wash stations. Kärcher Leasing will be glad to offer you flexible and attractive financing and leasing packages.

# **Cleanliness for Higher Sales.**

Modern filling stations have become service centres, which are visited when the local shops are already closed. The shop, which needs special attention, has established itself as an important source of income. Kärcher proves to be the competent partner for all cleaning challenges in the shop: Whether it is the cleaning of heavily frequented floor areas, the hygienic elimination of food stains in the bakery shop or the cleaning of the sanitary and office areas.





### Thorough and fast

Cleaning with our powerful Kärcher scrubber driers instantly leaves all floors dry and safe to walk on again.



### High-performing and quiet

Wet/dry vacuum cleaners are up to any kind of dirt. No matter if dry, moist or liquid: Kärcher machines vacuum simply everything and are particularly quiet-running.



### Compact and convenient

A micro-sweeper is faster and more economical than a broom. It is easy to use and sweeps thoroughly and without swirling up a lot of dust, even in the corners.



### Hygienic and economical

The price-conscious and healthy drinking water system for your personnel has food quality with its certified, automatic hygiene system.







### 1 Floors can be walked on quickly

Highly frequented and quickly soiled areas must be cleaned even to the last tight corner. Kärcher offers fast-drying cleaning solutions for all floors in the shop, office, and sanitary areas, which prevent slip hazards.

### 2 Reliable hygiene

The bakery shop must always be food safe. Kärcher ensures a hygienically impeccable cleaning process. In order to serve your customers any time, the cleaning process can be integrated optimally in your regular working routine.

### 3 Easy vacuuming

As the refrigerating or deep freezing chains must not be interrupted, Kärcher offers strong vacuuming solutions to vacuum out condensation water and soak up fluids during the operation of refrigerating equipment.



### Refill water everywhere

The fresh water tank of the BR 30/4 is easy to handle: It can be removed separately and can also be filled in small sinks.



### High tech in perfection

The micro fibre roller brush causes optimal cleanliness on all hard surfaces.



### Universal floor cleaner RM 743

Its especially wide range of applications makes this universal floor cleaner suitable for cleaning elastic floor surfaces as well as hard surfaces.

## Attractive cleanliness in the Fuel Filling Area.

The first impression counts. Especially in the fuel filling area, which is where your customers make their first contact with your business while filling up their car. Using Kärcher you make sure your filling station is in perfect condition. Kärcher high-performance machines provide for hygienic cleaning of the petrol pumps, anti-smear and anti-slip lanes, as well as tidily swept facilities. Thus, your customers will always be happy to return to your filling station.





### Mobile power package

Kärcher cold water high-pressure cleaners remove even stubborn dirt with their high water pressure and are ideal for the daily cleaning of large areas.



### Precise top performance

Kärcher hot water high-pressure cleaners achieve higher performance with the same pressure. They are easy to handle and are sturdy-built.



### Flexible thoroughness

Sweepers and vacuum sweepers clean the fuel filling area extremely convenient. Traction drive and dust vacuuming save time and manpower.



### Gentle cleanliness

Scrubber driers are highly powerful, flexible and easy to handle. Thus, you will achieve shining results in a particular efficient and economical way.









### 1 Smear-free driving lane

Oil stains and soot accumulations on the driving lane are a constant source of hazard. For its cleaning, Kärcher recommends the use of high-pressure cleaners in combination with surface cleaners in order to eliminate stains on large areas.

### 2 Clean facilities at all times

With electrically operated high-pressure cleaners, petrol pumps, pylons and waste bins can be cleaned safely and reliably.

### 3 Small effort for large surfaces

Whether you deal with foliage, road dirt or loose gravel: Kärcher offers innovative sweeping solutions also for large surfaces. For example: The efficient dust pan concept, which reduces the effort and minimises the swirling up of dirt.

### 4 Well-kept wash hall

With Kärcher you can clean your wash hall gently and conserve its value because no tile-damaging hydroflouric acids need to be applied. Furthermore, the flow of chemicals into the processed water is uncritical due to the composition of Kärcher cleaning agents.



### Dirt blaster

Rotating point jet for the cleaning of large surfaces.



### Triple nozzle

By slightly swivelling the nozzle, you may adapt it from high-pressure point jet to high-pressure flat jet, and by rotating the nozzle body additionally to low-pressure flat jet.



### Power nozzle

With up to 40% higher impact force, due to a sharp bundled spray jet composed of large, connected drops. With original Kärcher nozzle heads, you increase your effectiveness and flexibility. The amount of work and the consumption of cleaning agents and water are reduced, while increasing the cleaning effect at the same time.

# A Sparkling Clean Offer for Your Customers: the Car Wash.

When cleaning vehicles, perfect results are the primary objective. However, for Kärcher this does not only refer to your customers' sparkling clean cars, but also to the brilliant sales results for you as a filling station operator. Kärcher sets the benchmark for cleaning concepts that meet all requirements. From the space-saving mono vacuum cleaner to the professionally equipped gantry wash system, all types of equipment are represented in our extensive product range.





### Efficient interior cleaning

Kärcher vacuum cleaners for gentle and intensive interior cleaning at one or two self-service vacuum stations are available in many performance classes.



### Automatic polish

The gantry wash system CB line stands for shining results and a professional car wash business with low investment and operating costs.



### Manual polish

The availability of both mono and duo devices allows for professionally equipping a self-service wash station with low space and investment requirements.



### Economical use of water

Water recycling with the most modern wastewater treatment systems saves fresh water and reduces costs in an environmentally friendly way.







### 1 Cost-saving quality cleaning

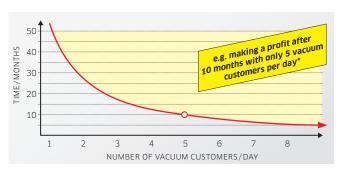
For gentle vehicle cleaning at your filling station, choose automatic washing systems that stand out both because of their low acquisition cost and their absolutely competitive total operating costs. The Kärcher gantry wash systems are available in several different performance classes and colour variants, and are adaptable to the size, number and types of vehicles frequenting your filling station. Particularly suitable is the combination of gantry wash systems and self-service vacuum cleaners in order to offer your customers complete interior and exterior vehicle cleaning.

### 2 Profitable self-service solutions

The inventor of high-pressure technology also offers self-service wash systems with state-of-the-art technology: Water softening and osmosis equipment guarantee stainless drying and durability, dry foam allows for particularly intense and water-saving care.

### 3 Interior cleaning as a side business

Kärcher has developed special self-service vacuum cleaners, which clean all upholstery gently and intensely and thus represent an ideal additional source of income.



### A plus for your business

After only 10 months, the installation of a SB V1 Eco vacuum cleaner starts paying off for you – with only 5 vacuum cleaning customers per day.\*

\* Model calculation: Assuming an investment of €1,300, average sales per vacuum cleaning customer of €1 and 25 days per month on which the vacuum cleaner can be used. Variable costs such as electricity and installation expenses are not considered. Therefore, a different amortisation period may apply in some cases.



# Colour variants according to your preference

Adapt your Kärcher equipment to the design of your filling station. You may choose from all RAL colours or a stainless steel version.



### Optimised cleanliness

All Kärcher cleaning agents are specifically adapted to their use with Kärcher cleaning equipment.

## More Business through Sale and Rental.

The core business of filling stations has developed from selling fuel only to offering a wide range of services. This is why additional services, such as the rental of special cleaning machines for private households, the sale of cleaning agents, as well as offering additional cleaning services represent a competitive advantage on the fiercely competitive filling station market. Kärcher, with its extensive product range and its cleaning quality well-known among all customers, is your best contact for profitable additional business ideas.





# Powerful and environmentally friendly

Professional cleaning for everyone: Kärcher supplies cleaning agents perfectly suited for their use at home.



### Robust and high-performing

Very important for your rental business for private use: The powerful Kärcher scrubber driers and carpet cleaning machines.



### Fibre-deep and mobile

Additional business with reliable cleaning of upholstery: Spray extraction machines gently and efficiently remove dirt from textiles.



### Small and powerful

A million times rented and proven: High-pressure cleaners for versatile use in home and garden against almost any kind of dirt.







### 1 Partner for marketing

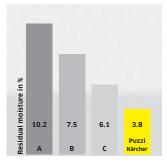
Well-advised right from the start: Kärcher offers comprehensive marketing support by also supplying displays and marketing material, as well as expert assistance with the selection of the product range.

### 2 Convincing quality

Tested and approved: The outstanding quality of all equipment is proven by the excellent performance in a variety of tests. Moreover, millions of satisfied customers all over the world confirm the reliable cleaning performance and best customer service. Use this positive image as a benefit for your business.

### 3 Training benefits your customer service

If you can answer your customers' questions comprehensively, your sales talks will be successful. Therefore, Kärcher offers training sessions at its own academy, where you receive practical tips for the use of cleaning agents and expert instructions for the smooth operation of all Kärcher equipment.



### Tested fast drying

Extremely low residual moisture due to the powerful suction turbine of the spray extraction device – the fabric dries up to 63% faster than with comparable machines.



### Successful presentation

Well-placed goods are easily sold. Kärcher assists you with the optimum display of cleaning agents in your selling space.

### Quality for your success

The numbers indicate the superiority of Kärcher technologies compared to competitors. Moreover, you will receive customer-friendly support for the sale and rental at your shop.

# **Appropriate Solutions for any type of Application.**

	Machine	S	Scrubber driers	Vacuum and steam cleaners	High-pressure cleaners
Application					
For the shop	30.000	Floor surfaces	BR 30/4 C BR 40/10 C BR 35/12 C	NT 27/1, NT 48/1 T 12/1, T 10/1	
		Bakery shop	BR 30/4 C	NT 35/1 Tact Bs NT 55/1 Tact Bs	
		Sanitary and staff rooms	BR 30/4 C	NT 27/1 NT 48/1	HD 5/12 C/CX HD 6/15 C/CX
		Cooling and freez- ing appliances		NT 27/1 NT 48/1 DE 4002	
		Glass surfaces		DE 4002	
For the fuel filling area		Driving lane and walkway			HD 9/20-4 M
		Petrol pumps, pylons, waste bins			
		Wash hall	BR 40/10 C		HDS 12/14-4 ST HDS 12/18-4 S
For vehicles	J. KARONES	Interior cleaning		NT 70/2 NT 70/3 Puzzi 8/1 C Puzzi 10/1 Puzzi 10/2	
		Exterior cleaning			HDS 10/20-4 M/MX HDS 12/18-4 S/SX WRP 1000 comfort
As a side business		Products for sale			
		Rental equipment	BR 30/4 C	Puzzi 8/1 C including RM 760 and spare nozzle NT 35/1 Tact including paper filter bags and fleece filter bags	HD 6/15 CX Plus including washing brush and cleaning agents

Sweepers and vacuum sweepers	Vehicle cleaning and water treatment systems	Water dispensers	Manual cleaning	Cleaning agents
KM 35/5 C			ECO!Clean-Liner	Universal floor cleaner RM 743 RM 730 floor cleaner Fine stoneware cleaner RM 753 Mop cleaner RM 746
KM 35/5 C EB 30/1 Li-ion			ECO!Clean-Liner	Floor cleaner RM 755 ES Mop cleaner EXTRA RM 780
KM 35/5 C		WPD 100	ECO!Clean-Liner	
KM 70/20 C KM 70/30 C Bp/Bp Pack KM 90/60 R KM105/100 R				
KM 70/20 C KM 70/30 C Bp/Bp Pack KM 90/60 R KM100/100 R				
KM 70/20 C KM 70/30 C Bp/Bp Pack KM 90/60 R KM105/100 R				Wash hall cleaner RM 841 ASF
	SB V1 Eco Mono/duo vacuum cleaner			Alkaline active cleaner RM 81 ASF Wheel rim cleaner RM 800 ASF Pre-wash RM 803 ASF Car shampoo RM 811 ASF Active foam cleaner NANO RM 816 ASF Spray wax RM 821 ASF KARCHER Polish Plus RM 831
	CB line HDS-C SB Wash SB MB SB-MU WRP 8000			Gloss dryer NANO RM 832 ASF Super liquid pearl wax RM 824 ASF RM 837
				Motorbike cleaner Wheel rim cleaner Insect remover Glass gel cleaner
KM 70/20 C				

# Technical specifications at a glance.

Cold water high-pressure cleaners								
	Supply voltage (")	Power consumption (KW)	Flow rate (I/h)	Max. pressure (bar/MPa)	Working pressure (bar/MPa)			
HD compact class								
HD 5/12 C	1	2.5	500	150/15	120/12			
HD 5/12 CX	1	2.5	500	150/15	120/12			
HD 6/15 C	1	3.1	230-560	190/19	30-150/3-15			
HD 6/15 CX	1	3.1	230-560	190/19	30-150/3-15			
HD 6/15 CX Plus	1	3.1	230-560	190/19	30-150/3-15			
HD midrange class								
HD 9/20-4 M	3	7.0	460-900	220/22	40-200/4-20			

Hot water high-pressure cleaners							
	Supply voltage (")	Power consumption (kW)	Flow rate (I/h)	Working pressure (bar/MPa)	Max. temperature (°C)		
HDS midrange class							
HDS 10/20-4 M	3	7.8	500-1000	30-200/3-20	80/155		
HDS 10/20-4 MX	3	7.8	500-1000	30-200/3-20	80/155		
HDS super class							
HDS 12/18-4 S	3	8.4	600-1200	30-180/3-18	80/155		
HDS 12/18-4 SX	3	8.4	600-1200	30-180/3-18	80/155		
Stationary hot water high-pre	ssure	clean	ers, oil				
HDS 12/14-4 ST Eco	3	7.5	600-1200	30-140/3-14	155/80		

Drinking water treatment Water dispensers							
	Water dispensing chilled with carbonation (I/h)	Water dispensing chilled (I/h)	Water dispensing unchilled (I/h)	Water dispensing hot (I/h)			
Water dispensers							
WPD 100	60	24	100	10			

Vacuum cleaners				
	Air flow rate (I/s)	Vacuum (mbar/kPa)	Max. power rating (W)	Operating noise level (dB(A))
Dry vacuum cleaners				
T 10/1	61	244/24.4	1250	63
T 12/1	61	244/24.4	1300	61
Cordless vacuum cleaners				
EB 30/1 Li-Ion	-	-	-	56

Wet and dry vacuum cleaners							
	Air flow rate (I/s)	Vacuum (mbar/kPa)	Max. power rating (W)	Operating noise level (dB(A))			
Tact class							
NT 35/1 Tact	61	230/23	1380	67			
Standard class							
NT 27/1	67	200/20	1380	72			
NT 48/1	67	200/20	1380	72			
NT 70/2	2x56	208/20.8	2400	75			
NT 70/3	3x56	208/20.8	3600	79			
Special vacuum cleaners							
NT 55/1 Tact Bs	57	235/23.5	1380	63			

Carpet cleaning machines, steam cleaner and air blowers								
	Area performance fibre-deep/ interim cleaning (m²/h)	Working width, brush (mm)	Working width, suction (mm)	Tank fresh/ recovered water (I)				
Carpet cleaning machine	s							
Puzzi 8/1 C	12-18	-	-	8 / 7				
Puzzi 10/1	20-25	-	-	10 / 9				
Puzzi 10/2	30-45	-	-	10 / 9				
	Voltage (V)	Heating output (W)	Tank capacity (I)	Steam pressure (bar)				
Steam cleaner								
DE 4002	230	2250	2.4	3.2				

Scrubbers and scrubb	er driers						
	Working width brush / vacuum (mm)	Theoretical area performance (m²/h)	Practical area performance (m²/h)	Tank fresh/ recovered water (I)			
Compact scrubber driers							
BR 30/4 C	300 / 300	200	130	4 / 4			
BR 40/10 C	400 / 400	400	300	10 / 10			
BR 35/12 C	350 / 450	1400	1050	12 / 12			

Sweepers and vacuum sweepers							
	Working width without / with 1 / with 2 side brushes (mm)	Waste container (I)	Max. area performance (m²/h)	Indoor use	Outdoor use		
Walk-behind sweepers							
KM 35/5 C	350/-	5	1480				
KM 70/20 C	480/700/-	42	2800				
KM 70/30 C Bp	480/700/-	42	2800				
KM 70/30 C Bp Pack	480/700/-	42	2800				
Ride-on vacuum sweepers							
KM 90/60 R P	615/900/1150	60	9200				
KM 90/60 R Bp	615/900/1150	60	6900				
KM 90/60 R Bp Pack	615/900/1150	60	6900	•	•		
KM 100/100 R P	700/1000/1300	100	10400				
KM 100/100 R Bp	700/1000/1300	100	7800				
KM 100/100 R Bp Pack	700/1000/1300	100	7800				
KM 100/100 R D	700/1000/1300	100	10400				
KM 100/100 R Lpg	700/1000/1300	100	10400				
KM 150/100 R	640/1050/1400	2×50	9800				
■ Included in delivery							

Manual cleaning equipment					
ECO!Cleaning					
ECO!Clean-Liner system trolley	for efficient wet cleaning				

Vehicle cleanin								
Water reclamat	tion							
	Washing height (mm)	Fresh water supply (I/min, bar)		Connected load (kW)		Power supply ("/V/Hz)		
Gantry washes	2300	min. 50,	16	10/1	6/22	l -	3/400/50	
CB 23/x CB 25/x	2500	min. 50,		10/1		_	3/400/50	
CB 28/x	2800	min. 50,		10/1			3/400/50	
CB 20/X	2000	111111. 30,	+ 0	10/1	0/22		3/ 400/ 30	
	Water flow rate (I/h)	Working pressure (bar/MPa)	Fuel consumption	(kg)	Operating temperature	(,c)	Power supply (~/V/Hz)	
Self-service washing u		I					ı	
HDS-C 7/11	700	110/10	4			40	1/230/50	
HDS-C 9/15	900	110/10	6.			40	3/400/50	
HDS-C 8/15 E	740 500	110/10	-	-		40	3/400/50	
SB Wash 5/10 SB Wash 5/10 Fp	500	100/10		-		-40	3/400/50 3/400/50	
SB Wash 5/10 Fb/Ws	500	100/10				-40	3/400/50	
35 Wd3i1 3/ 10 1 5/ W3	300	100/10			20	40	3/400/30	
	Number of washing bays	Working pressure (bar/MPa)	Flow rate per	(I/h)	Hot water temperature	(°C)	Power supply (~/V/Hz)	
Self-service washing s	ystems							
SB MB 5/10	2-4	100/10	50		max	c. 60	3/400/50	
SB-MU	4-8	100/10	500-	-900	max	c. 60	3/400/50	
	Air flow rate (I/h)		Vacuum (mbar) Dirt container				cower supply (*/V/Hz)	
Coin-operated vacuum	ı	222		_		1/222	/FO CO	
SB V1 Eco  Mono coin-operated vac.	61 56 / 2×50	230	1 2	_			1/230/50-60	
Duo coin-operated vac.	2x56 / 4x		+				1/230/50-60	
210 com operated vac.		- 5   2 10/ 100	-1 -^		_, ,00	, 55 /	_,	
	Reclaimed water production (I/h)	Power supply (~/V/Hz)		BUTTER TANK CAPACITY (I)		Dimensions	(mm)	
Water reclamation								
WRP 8000	max. 8000	0  1/230/5	0 100	0-300	0		_	

# eco!efficiency: Achieve more with efficiency.

If you want to move and change things, you have to point the way. And show your colours. The blue symbols representing the various building blocks of Kärcher eco!efficiency show at a glance how and where Kärcher's power of innovation achieves measurably greater and better efficiency for customers, products and the environment. Kärcher eco!efficiency is implemented in all business areas and is an integral part of corporate policies and actions.







### **Reduced water consumption**

Drinking water is precious and conserving it protects natural resources and saves energy for processing, transport and disposal. Many Kärcher high pressure cleaners and scrubber driers already meet the ecolefficiency standard or feature an ecolefficiency mode, which efficiently regulates the amount of water depending on the cleaning task.



#### Less noise

Noise is not just unpleasant, it has shown to be damaging to health. Kärcher counters working noise both in its own production processes and for users by reducing noise levels and power to an optimum level. An example of this is the T 12/1 ecolefficiency dry vacuum cleaner, the working noise level of which has been reduced by 5 dB(A) compared to the standard model, which corresponds to a reduction in volume of more than 50%. Furthermore, the low frequency of the work noise is subjectively perceived as being very pleasant. As a result, the T 12/1 ecolefficiency is also outstandingly suitable for longer work intervals and noise-sensitive areas.



### Intelligent energy efficiency

Everything has its limits. Sometimes more power does not make sense. The T 12/1 ecolefficiency dry vacuum cleaner proves that less can be more. Its 750 W motor uses 40% less electricity, achieving 98% of the cleaning performance of the standard model thanks to flow-optimised suction channels, which is more than sufficient for maintenance cleaning.



### **Exemplary reparability**

As early as the development phase, Kärcher machines are designed for reparability: as few components and assemblies as possible, the best possible accessibility and as many standard parts as possible.



### Materials to suit the job

The selection of optimal materials is a never-ending challenge. New materials and production processes open up new opportunities in manufacturing and the use of machines, accessories and consumables. Lightweight design, durability, avoidance of contaminants, recyclability and costs – standards that Kärcher takes into account in the manufacture of efficient and ecofriendly products.



### Reduced CO<sub>2</sub> emissions

Reducing  $CO_2$  greenhouse gas emissions is a global objective. To reduce its  $CO_2$  footprint, Kärcher is making its contribution on all levels of production and in all business areas: through optimised use of materials, energy and water, high recyclability, as well as self-generated renewable energy.



### High recyclability

Raw materials that cannot be avoided from the beginning must be recyclable as far as possible after a long machine life. Kärcher machines are currently more than 90% recyclable.



### Optimised company processes

Kärcher eco!efficiency simply means continuously trimming all processes in the company to achieve maximum efficiency. This results in constant optimisation in all areas.







#### Extended service life

The robust construction style and high strength are the key prerequisites for a long usage phase. High quality, reparability and a long-term spare parts supply ensure that Kärcher Professional machines give years of reliable service.



### Precisely dosed cleaning agent

The most environmentally friendly and economical cleaning agent is that which is not used. Kärcher DOSE technology enables exact dosage of cleaning agents and, as a result, achieves a much lower level of consumption.



### Reduced use of materials

If there is one art that is efficient, it is the art of reduction. Less material consumption due to optimised designs is one aspect. Another is reducing the number of components. On average, Kärcher machines consist of significantly fewer components than comparable competitor models. The resulting lighter weight not only saves driving energy, it also saves a serious amount of raw materials and energy in manufacture.



### **Effective dust filtering**

Dust is a nuisance to people and the environment and can be detrimental to health and the environment. Kärcher vacuums feature efficient filter systems with innovative components, e.g. Tact and Tact² systems for fully automatic filter cleaning as well as HEPA filters for hygienically clean, particle-free exhaust air. Fleece filter bags with a better degree of separation, double the retention capacity and a longer service life compared to paper filter bags. And last, but not least, certified safety vacuum cleaners for critical applications.



### Comprehensive spare parts supply

Durable investment goods can only fully develop their economical and environmental advantages if all spare parts are available until the end of their service life. Depending on the particular device, Kärcher guarantees a spare parts supply for up to 10 years after a model goes out of production.



### Measurable time saving

The simple equation of time equals money is still valid, however multiplied by the efficiency factor. More efficient machines allowing work to be carried out more quickly lead to significant labour cost savings and genuine competitive advantages.



### Less waste water pollution

It is as easy as it sounds: water which has not been used, does not need to be disposed of. At the same time, dirty water should be concentrated in order to make work easier for sewage treatment plants. The Kärcher system, consisting of the device, accessories and cleaning agents is fine-tuned to achieve maximum effect with minimum effort.

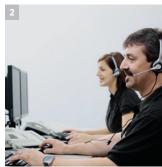


# Available with Help and Advice.

If the word service is to be a promise and not a slip of the tongue, then trust is the basis. Because you must be able to have trust in the fact that your professional cleaning machines work when you need them. Every day. Every night. Everywhere. It is our job to ensure this. Therefore we give our best. Reliable cleaning machines and cleaning agents. Advanced technologies. Expert consultation and training. And much more. Effective and to the point: Kärcher service. The name that means trust. And a service that provides you with confidence. We promise.











### We are there for you - wherever you need us.

Kärcher stands for top performance – not only with its products, but also with its service. As the world's largest manufacturer of cleaning machines, we are there for our customers all around the world and at more than 50,000 service and sales points. We make sure that you do not have to worry. Kärcher – your partner for all situations.

### 1 Planning

Kärcher advises you in detailed project planning. We calculate precisely which resources you will need and which machines and accessories will be perfect for you.

### 2 Hotline\*

Friendly. Competent. Solution-oriented. Kärcher hotline personnel are highly familiar with all machines, accessories and cleaning agents so that they can assist you with expert advice over the phone.

### 3 Service contracts

Top performance, always: With our service contracts, your Kärcher machines are always ready for use – thanks to regular inspections, maintenance or the complete full service package.

### 4 Application consultation

With our application consultation we ensure that you always work with the most efficient solution. Total area, number of employees, and time frame are key factors when selecting the optimal equipment for your needs.

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### 5 Worldwide presence

Personalised service is guaranteed by Kärcher. With our worldwide service and sales network you always have an expert partner nearby. For all service, consultation or sales matters.

### 6 Technical training

Get the most out of things. With our on-site technical training we help your personnel to clean each object as effective as possible with innovative Kärcher machines.

### 7 We come to yo∪

You save time and money with Kärcher service. Our service management system helps us to reach you where you need us the fastest way possible. Regularly within the scope of full service. And always when we are needed.

### 8 Warranty extensions

Guaranteed durability: Safeguard your business and your machines optimally – with our extended warranty or machine breakdown insurance.

### 9 Leasing

Stay liquid and maintain your full capacity. With low leasing instalments instead of large investments. Also with a maintenance contract, if you wish.

### 10 Rental machines

Stay as flexible as the market – with Kärcher rental machines, the machines are available to you exactly when you need them. Contact us to talk about your options.

### 11 Used machines

Units in top condition – at their best condition. It does not always make sense to purchase a new unit. In this case, Kärcher used machines are the inexpensive alternative for your project planning.

### **Enthusiasm. Innovation. Success.**

Since its beginnings more than 75 years ago, as a value-oriented family business, Kärcher has become a world brand with three strong attributes: top performance, innovation and quality. Today, the Kärcher brand enjoys the reputation of being a global leader and resource-conserving supplier of professional cleaning systems and is synonymous with reliable products, optimal user value and ongoing commitment to the environment, culture and sport.







### 1 Seattle's highest building: the Space Needle

A Kärcher team pressure-washed the structure up to a height of 184 m. The job took eight weeks, working only at night.

### 2 A facelift for the heads of state

Clean again: In 2005 Kärcher cleaned the National Memorial on Mount Rushmore.

### 3 Innovative right from the start

In 1950, Kärcher developed the first hot water high-pressure cleaner in Europe for professional cleaning.



### 4 Clean environment

Kärcher works on environmental protection every day, with new products, technologies and investments in production facilities.

### 5 In-house research and development

Kärcher develops high-performance cleaning devices, accessories and special cleaning and care products.

### 6 Internationally represented

We are there for our customers all around the world.

### 7 Commitment to sports

Clean performance on the pitch. For several years, Kärcher has supported German and international football as a partner.

Please contact us for more information:

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