



## WOMA® ACADEMY

Profound knowledge from the manufacturer: Practical training and education.

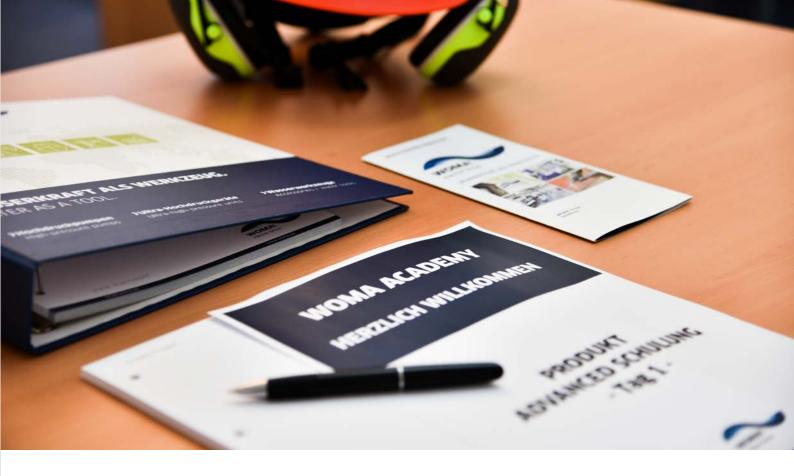
# KNOWLEDGE IS THE PREMISE FOR SUCCESS. FURTHER EDUCATION AN INVESTMENT IN THE FUTURE.

More and more often our expertise is called upon in the context of training courses or seminars. Whether commissioning, product training, material science, safety aspects or maintenance and repair - WOMA offers training courses in all fields of ultra-high pressure technology. With pleasure also at your site.

In order to directly exploit the high efficiency our systems ensure, especially the operating staff should be familiar with WOMA technology from the very beginning.

We train your staff in all aspects of modern waterjet ultra-highpressure systems with clear explanations and practical exercises.

Our own developed modular training program guarantees profound and always up-to-date technical and application knowledge of our experts



#### **CONTENT**

_	Introduction

- 2 Preface
- 3 Table of contents
- 4 Training concept

#### 6 Product Training

- 7 Product BASIC Training
- 7 Product ADVANCED Training
- 7 Product EXPERT Training

#### 8 Service Training

- 9 Service BASIC Training
- 9 Service ADVANCED Pumps
- 9 Service ADVANCED Accessories
- 9 Service EXPERT Training

#### 10 Application Training

#### 11 Training information

## OUR TRAINING CONCEPT

In our training courses we focus on experiential knowledge and practice-oriented content. For this reason, our trainings are also conducted by experienced WOMA technicians and application specialists. Through regular exchange with customers and users, we can respond to the most diverse requirements.



## THE MODULAR DESIGN

The training program consists of the modules "BASIC", "ADVANCED" and "EXPERT". This structure enables the participants to continuously develop their existing knowledge and skills.

The prerequisite for participation in a further training course is always the successful participation in the previous training course. The conditions of participation, the level of performance and the learning objectives are different in each module:

- By attending the BASIC training course, a common level of knowledge is created for all participants.
- Time and costs can be saved due to the modular design.
- The participant is trained in a target-oriented manner and based on his level of knowledge.
- Individual training courses can be booked to acquire or maintain special knowledge.
- We also offer individual training courses tailored to your needs.

#### Step 1

#### **BASIC TRAINING**

Theoretical basic knowledge and overview of applications in various industries. Basic understanding of ultra-high water pressure technology.

#### Step 2

#### **ADVANCED TRAINING**

Consolidation of the BASIC training and intensification of various topics for the safe handling of high-pressure products and units.

#### Step 3

#### **EXPERT TRAINING**

Specialist knowledge and application optimisation for the highest requirements and demands.





## **PRODUCT TRAINING**

During the product trainings theoretical basics, practical applications and WOMA unique selling points are presented. These trainings are suitable for employees in the fields of sales, product management and service.



#### **Product BASIC Training**

Target group	Duration	Conditions of participation	Target	Content
Employees from	2.5 days	none	Basic knowledge	Theoretical UHP basic knowledge
the areas of sales, product management	Training times: 1st day 13:00-17:00,		of ultra-high water pressure technology	<ul><li>WOMA products</li><li>Typical fields of application</li></ul>
and service	otherwise 9:00-17:00		<ul> <li>Overview WOMA products</li> </ul>	<ul><li>Market entry</li><li>Presentation of the safety regu-</li></ul>
				lations for high-pressure applica- tions

#### **Product ADVANCED Training**

Target group	Duration	Conditions of participation	Target	Content
Employees from the areas of sales and product management	2.5 days Training times: 1st day 13:00-17:00, otherwise 9:00-17:00	WOMA Product BASIC Training	<ul> <li>Consolidation of the BASIC training</li> <li>Extended areas of application</li> <li>Practical exercises</li> </ul>	<ul> <li>Intensification of the UHP basics</li> <li>Special application areas</li> <li>Amortization calculations</li> <li>High-pressure applications based on concrete examples</li> </ul>

#### **Product EXPERT Training**

Target group	Duration	Conditions of participation	Target	Content
Employees from the areas of sales and product management	2.5 days Training times: 1st day 13:00-17:00, otherwise 9:00-17:00	WOMA Product ADVANCED Training	<ul> <li>Consolidation of the ADVANCED training, special applications</li> <li>Independent project implementation</li> <li>Practical exercises</li> </ul>	<ul> <li>Special UHP knowledge</li> <li>Project planning</li> <li>Tools and methods for complex sales activities</li> <li>Focus on country-specific market requirements</li> </ul>

## **SERVICE TRAINING**

The service training courses are technically focused. Theoretical basic knowledge and practical skills are taught here. These training courses are addressed to service engineers and technicians in the workshop and field service.



#### **Service BASIC Training**

Target group	Duration	Conditions of participation	Target	Content
Service and technical staff	3 days Training times: 9:00 - 17:00 (daily)	none	<ul> <li>Basic knowledge of ultra-high water pressure technology</li> <li>Overview WOMA products and com- ponents</li> </ul>	<ul> <li>Theoretical UHP basic knowledge</li> <li>WOMA products</li> <li>Pressure control</li> <li>Safety components</li> <li>Unit control</li> <li>Safety aspects</li> </ul>

#### **Service ADVANCED Pumps**

Target group	Duration	Conditions of participation	Target	Content
Service and technical staff	3 days Training times: 9:00 - 17:00 (daily)	WOMA Service BASIC Training	Practical skills for maintenance and re- pair of different WOMA pump types	<ul> <li>Assembly/disassembly of various pump types, control and safety valves</li> <li>Application of special WOMA assembly tools</li> <li>Troubleshooting and remedial action</li> </ul>

#### **Service ADVANCED Accessories**

Target group	Duration	Conditions of participation	Target	Content
Service and technical staff	3 days Training times: 9:00 - 17:00 (daily)	WOMA Service BASIC Training	Practical skills for maintenance and repair of different WOMA water tools and accessories	<ul> <li>Assembly/disassembly of WOMA water tools and accessories</li> <li>Application of special tools</li> <li>Troubleshooting and remedial action</li> </ul>

#### **Service EXPERT Training**

Target group	Duration	Conditions of participation	Target	Content
Service and technical staff	Individual training duration	WOMA Service ADVANCED Training	Practical skills for maintenance and re- pair of different WOMA pump types and units	<ul> <li>Analysis of pump, system and control</li> <li>Detection and elimination of error causes</li> <li>Settings and safety investigations</li> </ul>

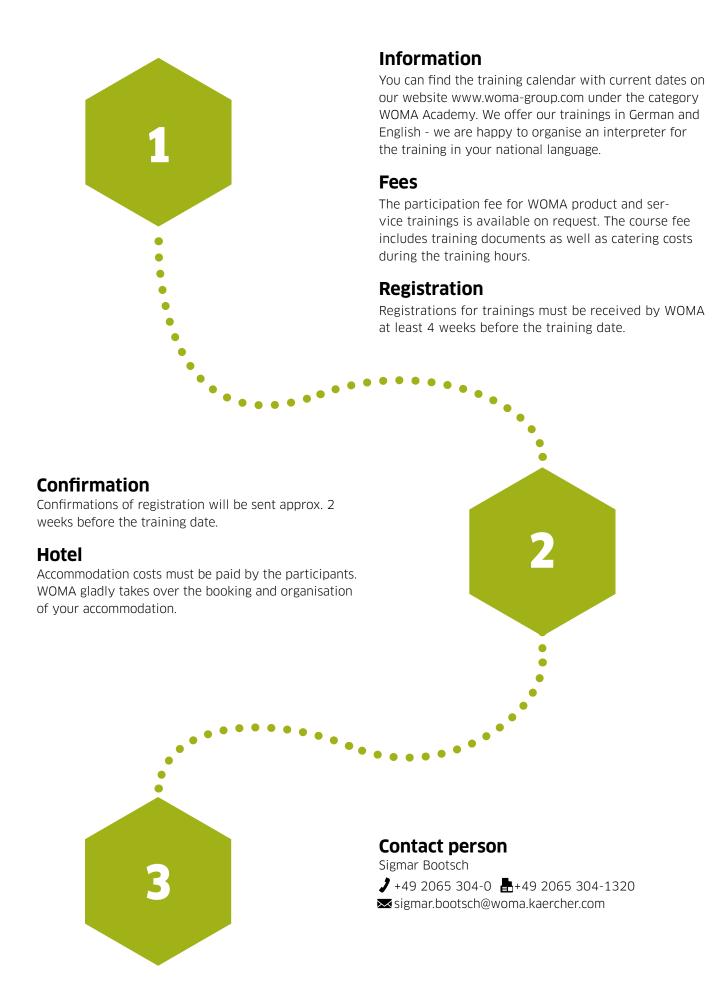
## **APPLICATION TRAINING**

The practical application training courses are aimed at customers and interested parties who want to solve their cleaning tasks with effective and environmentally friendly water jet technology. But also customers who already own a WOMA unit and want to extend their range of application with appropriate accessories are addressed.

- Availability of high-pressure equipment with different pressure/liter capacities, various water tools and accessories to determine the optimum parameters for your individual application.
- Optimisation of your cleaning processes: practical and reproducible.
- Expert recommendation for system configuration with optimum selection of accessories for cost-optimised highpressure applications.
- Optionally also available at your site.









## WHATEVER THE TASK – WE HAVE THE SOLUTION.

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